



Are you looking for an exciting challenge in a scientific environment? Do you want to contribute your strengths and visions to an innovative company in the future-oriented biotechnology sector? Are you looking for a top team with a strong sense of team spirit?

Then join our team as soon as possible as

Business Development Associate / Manager (f/m/d) 40h/week

About us

c-LEcta is a leading innovator and supplier of biotechnological products for regulated markets like food and pharma. Best-in-class technologies are applied to provide customized enzymes and microbial strains to novel and cost-efficient industrial manufacturing processes.

Key responsibilities

The successful candidate will be mainly responsible to support c-LEcta's activities to identify and to develop new business opportunities. Ideally you have gained already some experience linked to industrial biotechnology, especially in the field of enzyme technology for food or pharma applications. You will collect, investigate and assess data to judge the potential of an innovation for the market. Networking with the food and pharma industry to manage the implementation of innovative concepts up to the market launch, will be another responsibility. While you will be actively supported by a motivated and dedicated team in a friendly working atmosphere, the dynamic company growth comes along with excellent career opportunities.

- Business intelligence especially focused on industrial biotechnology targets and R&D developments with the aim of identifying, monitoring and evaluation of new target products and applications
- Identification and initiation of innovation opportunities with prospective industry partners
- Preparation and presentation of business opportunities and project drafts for the development and commercialization of new products to prospective industry partners and to the senior management
- Project coordination and product management may be a responsibility

The position reports to the Head of Business Development and will strongly interface with the R&D and other departments. Depending on your experience and background, you will be hired as a Business Development Associate or Business Development Manager.

Required Skills

- Academic Degree in Biology/ Biotechnology, Chemistry, Food Science or comparable education, a PhD degree can be a plus, but is not a must.
- Smart analytical and creative mind, efficient in collecting, analyzing and reporting information from e. g. (patent) literature, market reports and conferences
- Proactive, ambitious character who can operate both independently and as part of a team
- Positive, optimistic, flexible and creative problem-solving attitude
- Excellent in written and verbal English and German and considerable presentation and communication skills

We offer

This exciting assignment comes along with excellent career opportunities within the c-LEcta team. You will be actively supported by an experienced and dynamic team in a friendly working atmosphere. Further, we provide attractive employer benefits.

Application: Please apply online with your complete application documents as well as your earliest starting date and salary expectations at jobs@c-LEcta.com

Heike Kutschke
HR Manager
c-LEcta GmbH
Perlickstr. 5
04103 Leipzig

Phone: 0341 35521414
www.c-LEcta.com